

| BANKING & FINANCE SERVICES | LOW | HIGH |
|-----------------------------------|-----------------------------|--------|
| | United Arab Emirates Dirham | |
| | (AED) | |
| Corporate Banking | 70.000 | 00.000 |
| Executive Director | 70,000 | 90,000 |
| Director/Vice President | 45,000 | 60,000 |
| Relationship Manager | 25,000 | 35,000 |
| Associate | 18,000 | 25,000 |
| Analyst | 15,000 | 20,000 |
| Investment Banking/Private Equity | | |
| Executive Director | 65,000 | 95,000 |
| Director/Vice President | 45,000 | 65,000 |
| Associate | 25,000 | 35,000 |
| Analyst | 18,000 | 25,000 |
| | | |
| Market/Credit Risk | | |
| Chief Risk Officer | 60,000 | 90,000 |
| Director/Vice President | 40,000 | 55,000 |
| Associate | 20,000 | 25,000 |
| Analyst | 15,000 | 20,000 |
| <u>Compliance</u> | | |
| Chief Compliance Officer/MLRO | 55,000 | 75,000 |
| Chief Regulatory Officer | 55,000 | 70,000 |
| Director/Vice President | 35,000 | 50,000 |
| Associate | 20,000 | 25,000 |
| Analyst | 12,000 | 18,000 |
| | | |
| <u>Operations</u> | | |
| Chief Operations Officer | 60,000 | 75,000 |
| Director/Vice President | 40,000 | 55,000 |
| Associate | 18,000 | 22,000 |
| Analyst | 12,000 | 15,000 |

^{*}Figures shown are monthly gross salaries (basic, housing & transport) refer to Salary Guide Notes section*





| LOW | HIGH |
|-----------------------------|---|
| United Arab Emirates Dirham | |
| (AED) | |
| | |
| 50,000 | 65,000 |
| 55,000 | 65,000 |
| 55,000 | 80,000 |
| 45,000 | 70,000 |
| 50,000 | 90,000 |
| 25,000 | 45,000 |
| 25,000 | 40,000 |
| 15,000 | 31,000 |
| 20,000 | 38,000 |
| 40,000 | 54,000 |
| 25,000 | 50,000 |
| 20,000 | 38,000 |
| 20,000 | 40,000 |
| | United Arab Emirates Dirham (AED) 50,000 55,000 55,000 45,000 25,000 25,000 15,000 20,000 40,000 25,000 20,000 |

| LOW | HIGH |
|--------------------------------------|--|
| United Arab Emirates Dirham (AED) | |
| | |
| 45,000 | 60,000 |
| 20,000 | 40,000 |
| 20,000 | 40,000 |
| 18,000 | 40,000 |
| | |
| | |
| 35,000 | 60,000 |
| 25,000 | 45,000 |
| 20,000 | 40,000 |
| 20,000 | 35,000 |
| 20,000 | 35,000 |
| | |
| | |
| 40,000 | 60,000 |
| 25,000 | 40,000 |
| 20,000 | 45,000 |
| | United Arab Emirates Dirham (AED) 45,000 20,000 20,000 18,000 25,000 20,000 20,000 20,000 40,000 25,000 |

^{*}Figures shown are monthly gross salaries (basic, housing & transport) refer to Salary Guide Notes section*





| EMIRATISATION | LOW | HIGH |
|--|-----------------------------|--------|
| | United Arab Emirates Dirham | |
| | (AED) | |
| Marketing Director | 45,000 | 80,000 |
| Marketing Manager | 25,000 | 40,000 |
| PR/Events/Communications Manager | 28,000 | 40,000 |
| Digital Marketing Manager | 25,000 | 42,000 |
| Social Media Manager | 25,000 | 40,000 |
| Brand Manager | 28,000 | 42,000 |
| HR Director | 55,000 | 80,000 |
| HR Manager | 28,000 | 42,000 |
| Assistant HR Manager | 18,000 | 28,000 |
| HR Executive/Administrator/Coordinator | 14,000 | 20,000 |
| Emiratisation Manager | 30,000 | 40,000 |
| Recruitment Manager | 26,000 | 35,000 |
| Recruitment Specialist | 18,000 | 28,000 |
| Compensation & Benefits Manager | 28,000 | 45,000 |
| Training & Development Manager | 28,000 | 38,000 |
| Trainer | 18,000 | 28,000 |





| FINANCE & ACCOUNTANCY | LOW | HIGH |
|----------------------------------|-------------------------------------|---------|
| | United Arab Emirates Dirho (AED) | am |
| Chief Financial Officer | 75,000 | 120,000 |
| Finance Director | 50,000 | 85,000 |
| Financial Controller | 30,000 | 45,000 |
| Finance Manager | 25,000 | 40,000 |
| Financial Analyst | 18,000 | 25,000 |
| Management Accountant | 15,000 | 22,000 |
| Credit Controller | 18,000 | 25,000 |
| Finance Business Partner | 25,000 | 35,000 |
| General Accountant (Financial) | 12,000 | 18,000 |
| Transactional Accountant (AP/AR) | 10,000 | 15,000 |
| Chief Internal Auditor | 50,000 | 80,000 |
| Internal Audit Manager | 35,000 | 50,000 |
| Internal Auditor | 15,000 | 20,000 |
| Treasury Manager | 35,000 | 50,000 |
| Tax Manager | 25,000 | 40,000 |

^{*}Figures shown are monthly gross salaries (basic, housing & transport) refer to Salary Guide Notes section*





| HOSPITALITY & EVENTS | LOW | HIGH |
|---------------------------------|--------------------------------------|--------|
| | United Arab Emirates Dirham (AED) | |
| | | |
| <u>Hotels (4 - 5 Star)</u> | (Basic salary only) | |
| General Manager | 30,000 | 60,000 |
| Hotel Manager | 20,000 | 40,000 |
| Executive Assistant Manager | 15,000 | 30,000 |
| Director of Sales and Marketing | 24,000 | 35,000 |
| Director of F&B | 15,000 | 25,000 |
| Director of Rooms | 15,000 | 28,000 |
| Food & Beverage Manager | 10,000 | 18,000 |
| Outlet Manager | 8,000 | 13,000 |
| Chefs (Hotels) | (Basic salary only) | |
| Executive/Head Chef- Property | 25,000 | 35,000 |
| Executive/Head Chef- Outlet | 12,000 | 23,000 |
| Chef de Cuisine | 8,000 | 25,000 |
| Restaurants | | |
| Group Chef | 20,000 | 35,000 |
| Head Chef | 15,000 | 30,000 |
| Pastry Chef | 10,000 | 20,000 |
| Country Manager | 25,000 | 38,000 |
| General Manager | 25,000 | 40,000 |
| Operations Manager | 20,000 | 38,000 |
| Multi-site Manager | 18,000 | 28,000 |
| Restaurant Manager | 10,000 | 28,000 |
| Catering | | |
| General Manager | 28,000 | 55,000 |
| Operations Manager | 18,000 | 40,000 |
| Catering Manager | 14,000 | 28,000 |
| Events | | |
| Event Manager | 16,000 | 24,000 |
| Conference Producer | 14,000 | 18,000 |
| Sponsorship Sales Manager | 15,000 | 20,000 |
| Operations Manager | 18,000 | 25,000 |
| Project Manager | 22,000 | 30,000 |

^{*}Figures shown are monthly gross salaries (basic, housing & transport) refer to Salary Guide Notes section*





| HUMAN RESOURCES | LOW | HIGH |
|--|-----------------------------|--------|
| | United Arab Emirates Dirham | |
| | (AED) | |
| | | |
| HR Director | 40,000 | 75,000 |
| HR Manager | 30,000 | 45,000 |
| Assistant HR Manager | 18,000 | 30,000 |
| HR Officer | 15,000 | 22,000 |
| HR Executive/Administrator/Coordinator | 11,000 | 16,000 |
| Emiratisation Manager | 28,000 | 55,000 |
| Recruitment Manager | 28,000 | 40,000 |
| Recruitment Specialist | 18,000 | 28,000 |
| Compensation & Benefits Manager | 35,000 | 45,000 |
| Compensation & Benefits Specialist | 20,000 | 28,000 |
| Training & Development Manager | 30,000 | 45,000 |
| Trainer | 17,000 | 25,000 |





| LEGAL | LOW | HIGH |
|----------------------|--------------------------------------|---------|
| | United Arab Emirates Dirham (AED) | |
| <u>UK Firm</u> | (ALD) | |
| NQ | 28,000 | 40,000 |
| Associate | 35,000 | 60,000 |
| Senior Associate | 50,000 | 85,000 |
| Of Counsel | 60,000 | 90,000 |
| Partner | 80,000 | 140,000 |
| Legal Secretary | 15,000 | 28,000 |
| | 18,000 | 30,000 |
| <u>US Firm</u> | | |
| NQ | 35,000 | 69,000 |
| Associate | 40,000 | 90,000 |
| Senior Associate | 65,000 | 150,000 |
| Of Counsel | 70,000 | 150,000 |
| Partner | 120,000 | 200,000 |
| Legal Secretary | 22,000 | 30,000 |
| Paralegal | 20,000 | 40,000 |
| Regional Firm | | |
| NQ | 20,000 | 40,000 |
| Associate | 25,000 | 50,000 |
| Senior Associate | 40,000 | 70,000 |
| Of Counsel | 55,000 | 80,000 |
| Partner | 60,000 | 120,000 |
| Legal Secretary | 14,000 | 22,000 |
| Paralegal | 15,000 | 26,000 |
| <u>In House</u> | | |
| Junior Counsel | 25,000 | 40,000 |
| Legal Counsel | 30,000 | 65,000 |
| Senior Legal Counsel | 55,000 | 100,000 |
| General Counsel | 80,000 | 140,000 |
| Paralegal | 15,000 | 28,000 |
| Compliance Manager | 35,000 | 70,000 |
| Head of Compliance | 60,000 | 100,000 |

^{*}Figures shown are monthly gross salaries (basic, housing & transport) refer to Salary Guide Notes section*





| PROFESSIONAL SUPPORT | LOW | HIGH |
|-----------------------------------|--------------------------------------|--------|
| | United Arab Emirates Dirham (AED) | |
| | | |
| | | |
| Administration Support | 6,000 | 12,000 |
| Junior Executive Assistant | 15,000 | 18,000 |
| Senior Executive Assistant | 18,000 | 30,000 |
| Office Manager | 20,000 | 30,000 |
| Personal Assistant | 16,000 | 22,000 |
| Project Administrator | 10,000 | 15,000 |
| Junior Receptionist | 5,000 | 10,000 |
| Senior Receptionist/Administrator | 9,000 | 13,000 |
| Team Assistant | 12,000 | 18,000 |

^{*}Figures shown are monthly gross salaries (basic, housing & transport) refer to Salary Guide Notes section*





| RETAIL | LOW | HIGH |
|-----------------------------|-----------------------------|--------|
| | United Arab Emirates Dirham | |
| | (AED) | |
| <u>Luxury</u> | | |
| Head of Retail Operations | 37,000 | 65,000 |
| Retail Manager/Area Manager | 30,000 | 45,000 |
| Store Manager | 22,000 | 38,000 |
| Assistant Store Manager | 17,000 | 26,000 |
| Department Manager | 14,000 | 20,000 |
| Sales Executive | 8,000 | 14,000 |
| Visual Merchandiser Manager | 20,000 | 35,000 |
| Merchandiser | 16,000 | 30,000 |
| Buyer/Senior Buyer | 18,000 | 40,000 |
| Premium/High Street | | |
| Head of Retail Operations | 35,000 | 42,000 |
| Retail Manager/Area Manager | 25,000 | 40,000 |
| Store Manager | 10,000 | 20,000 |
| Assistance Store Manager | 17,000 | 26,000 |
| Visual Merchandiser Manager | 15,000 | 25,000 |
| Merchandiser | 13,000 | 18,000 |
| Buyer | 12,000 | 20,000 |





| SALES & MARKETING | LOW | HIGH |
|-----------------------------------|-----------------------------|---------|
| | United Arab Emirates Dirham | |
| | (AED) | |
| <u>Sales</u> | | |
| Key Account Manager | 18,000 | 30,000 |
| Business Development Director | 30,000 | 55,000 |
| Business Development Manager | 15,000 | 30,000 |
| Business Development Executive | 12,000 | 16,000 |
| Sales Vice President | 50,000 | 80,000 |
| Sales Director | 30,000 | 60,000 |
| Sales Manager | 16,000 | 35,000 |
| Sales Executive | 8,000 | 14,000 |
| | | |
| Marketing | | |
| Marketing Director | 35,000 | 60,000 |
| Marketing Manager | 18,000 | 35,000 |
| Marketing Executive | 12,000 | 20,000 |
| Media Planner | 18,000 | 35,000 |
| PR/Events/Communications Director | 40,000 | 75,000 |
| PR/Events/Communications Manager | 22,000 | 45,000 |
| Digital Marketing Manager | 18,000 | 38,000 |
| Content Manager | 18,000 | 30,000 |
| Social Media Manager | 15,000 | 25,000 |
| Social Media Executive | 12,000 | 20,000 |
| Chief Marketing Officer | 75,000 | 110,000 |
| Trade Marketing Manager | 18,000 | 25,000 |
| Brand Manager | 20,000 | 30,000 |

^{*}Figures shown are monthly gross salaries (basic, housing & transport) refer to Salary Guide Notes section*





| TECHNOLOGY | LOW | HIGH |
|----------------------------------|-----------------------------|--------|
| | United Arab Emirates Dirham | |
| | (AED) | |
| <u>Technical</u> | | |
| ERP Consultant (SAP/Oracle) | 15,000 | 30,000 |
| Business Analyst | 15,000 | 27,000 |
| Business Intelligence Consultant | 20,000 | 30,000 |
| DBA | 10,000 | 20,000 |
| Developer | 12,000 | 24,000 |
| System Administrator | 10,000 | 18,000 |
| Head of IT | 25,000 | 50,000 |
| IT Manager | 10,000 | 28,000 |
| IT Security Analyst | 15,000 | 25,000 |
| Program Manager | 38,000 | 60,000 |
| Project Manager | 20,000 | 35,000 |
| Network/Infrastructure Engineer | 12,000 | 20,000 |
| Solutions Architect | 24,000 | 38,000 |
| Support Engineer | 10,000 | 15,000 |
| Service Desk Manager | 18,000 | 35,000 |
| | | |
| Sales | | |
| Regional Sales Manager | 30,000 | 40,000 |
| Senior Sales Manager | 20,000 | 35,000 |
| Account Executive | 15,000 | 20,000 |
| Business Development Manager | 20,000 | 35,000 |

^{*}Figures shown are monthly gross salaries (basic, housing & transport) refer to Salary Guide Notes section*

