

Using our Expertise in Niche Placements

Key Challenge

A European-based multinational engineering and construction company needed to replace a legal counsel urgently within their Asia-based team.

The role was highly specialised and required a candidate who was both experienced in contracts and commercials as well as having strong people skills.

The client had initially appointed another recruitment firm to find a candidate but approached Space Executive when no progress was made, and the exclusivity period was over.

- ✓ **Appointment made within 1 week**
- ✓ **Space Executive trusted recruitment partner**

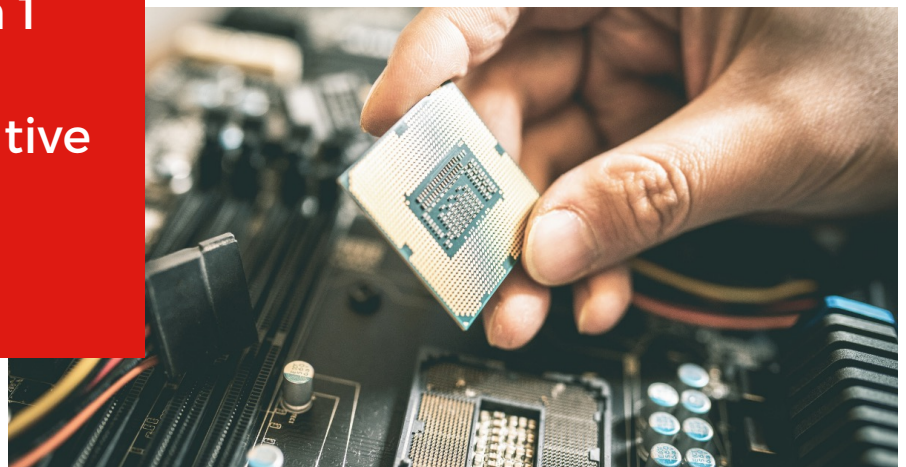
What we did

As legal executive search experts, we were able to work with the client to understand the exact needs of the role and the candidate requirements.

Having previously placed a number of candidates within the team, our understanding of the company culture and team dynamics meant we were able to refine the candidate list.

Knowing there was a need to appoint a legal counsel to support the General Counsel, we utilised our relationships and deep candidate network to provide a short list of candidates who were available and interested.

The client met with the team's recommended candidate and made the appointment within a week.



Why Space Executive

Our in-depth knowledge of the legal market and our approach to mapping available candidate pools means we have an intricate awareness of legal candidates.

This enabled us to present suitable candidates to the client which the other recruiter had failed to identify during their 2-week exclusivity period.

The client chose Space Executive because of the trust and support that has been built up from successfully supporting their recruitment and executive searches previously.



Overall Benefits

- S By having a swift appointment, the client has avoided disruption to the team workload; the global demand for chips means that our client is handling increasing numbers of contracts and commercials.
- S The appointed candidate has fitted into the team as the #2 to the General Counsel. As well as working on day-to-day contracts and supporting the General Counsel, she also acts as a mentor and a guide to the junior members of the legal team. Our experience of the company helped to ensure the right fit.