

4 2021  
April

“Find out what you like doing best and get someone to pay you for doing it.”

KATHERINE WHITEHORN

MON	TUES	WED	THURS	FRI	SAT	SUN
29	30	31	1 Set target contact list	2 Good Friday	3	4 Easter Sunday
5 Set time frames for contacts and reach out	6 Select target organisations	7	8	9 Follow up contacts	10	11
12 Who do I know in target organisations?	13	14 Reach out to contacts from organisations	15	16	17	18
19 Networking meetings	20	21	22	23	24	25
26	27	28	29	30	1	2

## Goals for the month

Remember networking is about reciprocity – what we can do to help each other – who do you know that could help you?

- **Goal 1: List contacts**
- **Goal 2: Target contacts**
- **Goal 3: List target organisations**