



AQUIS SEARCH FURTHER EXPANDS ITS TEAM IN THE UK MARKET

Aquis Search is coming up to its 10th anniversary, and in that time has established itself as a market leading, award-winning executive search firm. With a network of offices across Asia, we are able to provide clients and candidates with a breadth and depth of service that we are proud of. Early last year we moved into the London market with a small team of consultants initially concentrating on building networks and serving our existing Asian clients looking for UK based talent.

We are now pleased to announce that we have entered the next phase of our growth in the market, with the promotion and relocation from Hong Kong of Gareth Rees to UK Managing Director, and the appointment of London based Associate Director James Kent and Robert Joyce and Senior Consultants Dan Lloyd. They have extensive experience of the London market and are in an excellent position to continue supporting our Asian based clients as well as providing an outstanding service offer to local, regional and global businesses with talent requirements in the UK.

Gareth joined Aquis Search in Hong Kong when it was a relatively small boutique firm that had focused on private practice and in-house legal recruitment. Tasked with expanding into finance & accounting, he has successfully built up a team that is one of the largest in Hong Kong. He works with large multinational financial institutions and leading commercial organisations across multiple industry sectors and regions.

“Having started my recruitment career in the UK many years ago, I am very excited to be returning to lead Aquis Search’s operations here. A lot has changed whilst I have been away, I am pleased to report that despite some negative press about the fallout in the recruitment market from uncertainty surrounding Brexit, we have already seen the emergence of new roles that will help firms navigate

“ *We have seen aggressive hiring within the legal fee earner sector as well as digital & data and our traditional corporate governance & control areas* ”

the next few years. It is an exciting time, and we are well placed to offer our clients and candidates real value. Whether that's local market intel in the UK or support in helping firms grow their talent in emerging and growth markets in Asia".

James Kent, one of the two newly joined Associate Directors for Aquis Search London, has over 10 years bank and non-bank recruitment experience with a wide array of clients from fin-tech start-ups to fortune 500 organisations. Over the last 5 years James has developed a specialist knowledge of the FX and payments markets working on roles predominantly within the front and middle office functions. James has worked for several successful start-up organisations over the years so the opportunity to work for an established business with ambitious growth plans is a natural move.

"The support team and infrastructure Aquis Search is some of the best I have seen within the London market and we are only just starting, so some very exciting times lie ahead"

Robert Joyce, who also joined as an Associate Director has over fifteen years of experience working within the legal sector and joined Aquis Search to build and expand the legal recruitment offering across EMEA. Robert worked for a number of years as a highly successful Barrister's Clerk before moving into recruitment. He joins Aquis Search after successfully starting up a solutions practice group for a leading international legal recruiter.

"I have always prided myself on helping lawyers excel in their careers and being a trusted consultant to individual lawyers, law firms and in-house legal teams alike. Moving to Aquis Search was an easy decision to make for me. It is one of the top legal recruiters in Asia with an unrivalled global support network and an entrepreneurial spirit that will help the business here in London become a market leader"

Senior Consultant Daniel Lloyd is an experienced legal recruiter with a portfolio of clients in private practice and in-house teams. He has a very strong

track record and a number of years of experience recruiting IP and patent lawyers, and has also studied law himself.

"Aquis Search has a rich heritage in legal recruitment so it was a natural move for me to join a firm that offers all of the entrepreneurial opportunities that come with being relatively new to the market, and I am looking forward to helping shape the team and grow the business. We already have an amazing support network of experienced and established researchers and colleagues which means we can offer a premium service immediately, without any of the teething problems some growing firms face. The legal recruitment market is relatively resilient to many of the challenges other sectors face, so the focus for us is to provide market leading firms with best in class talent; regardless of how specialist the requirements are."

Aquis Search London has ambitious growth plans and is on the look-out for exceptionally talented consultants to join its team.

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Market Analysis

In January 2019 we will launch our inaugural UK Salary Survey & Guide. The UK is a thriving market with unemployment at its lowest level and high demand for skilled professionals in a range of Industries. We have seen aggressive hiring within the legal fee earner sector as well as digital & data and our traditional corporate governance & control areas within the financial services clients that we serve. Aquis Search is well placed to capitalise on this demand with extensive networks and robust recruitment delivery capabilities regionally and globally.

MEET THE TEAM



Gareth Rees

Managing Director

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Gareth is a Managing Director leading the finance & accounting (financial services) team, based in Hong Kong and London.

He is responsible for front office roles as well as traditional senior finance & accounting opportunities. He specialises in the recruitment of finance professionals in functions covering finance control & reporting, management reporting, regulatory reporting, product control & valuation, business analysis & change management, fund accounting & administration and tax. He has particularly strong networks in investment banking, private equity, asset management and private banking. Gareth is also responsible for the recruitment of senior operational professionals to COO level in project & change management and business transformation. He works closely with senior consulting individuals on a variety of strategy roles.

Gareth has over fifteen years of search experience and has executed assignments in Europe, Asia and America. He started his recruitment career with a UK recruitment firm where he focused on roles in the city of London with a broad range of clients.

He has a Bachelor's degree in Marketing & Psychology from De Montfort University, UK



James Kent

Associate Director

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James is an Associate Director based in London with the Financial Services Team. He works with clients within the bank and non – bank sectors providing recruitment services for clients across front, middle and back office positions at a mid-to-senior level and has a strong track record with leading global and regional brokerages in UK and Europe.

James has over 10 years recruitment experience within the financial services sector having previously worked in both regional and global search firms. He has become a trusted advisor to his candidates and clients alike.



Robert Joyce

Associate Director

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Robert is an Associate Director with the Legal team, based in London. He is responsible for the recruitment of lawyers of all levels in private practice firms in the UK.

Prior to joining Aquis Search, Robert worked for a number of years as a highly successful Barrister's Clerk managing the practices of 14 Silks and 54 Barristers in the Criminal and Appellant team. He joins Aquis Search after successfully starting up a solutions practice group for a leading international legal recruiter where he had responsibility for EMEA. He has worked with leading UK legal professionals in international and boutique firms, and has unparalleled access to the country's top talent.



Daniel Lloyd

Senior Consultant

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Dan is a Senior Consultant in the legal in-house team, based in London covering the UK and Europe. He is responsible for the recruitment of legal professionals at associate, counsel & partner levels into private practice firms across the region working with leading UK & US law firms as well as boutique legal organisations.

His role covers all areas of practice for solicitors including corporate, banking, private equity, capital markets, real estate, litigation and intellectual property. He also leads the recruitment of patent and trade mark attorneys into the UK private practice sector.

Prior to joining Aquis Search, Dan worked with UK based search firms handling mandates across the technology sector, working with clients in the intellectual property field.

Dan holds a Bachelor of the Laws degree and a Master's degree in Legal Practice from Swansea University.

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