

As of Q3 2017, we have set up a **NextWave Technology Recruitment division** to focus on AI, Big Data & Analytics. Given the success of this division so far and the growth of the technology sector in Asia, we are looking to hire a **Senior Recruitment Consultant** with a focus on either **Cyber Security, Software Development or Digital**.

Who We Are

NextWave Partners is an Energy & Infrastructure Sector Recruitment Company. Founded in early 2016 we have quickly established NextWave as a strong brand within Thermal Power, Renewable Energy and Infrastructure sectors.

We are an exciting start-up business and has already grown to 11 people over the last 2 years, focusing on a number of specialist markets. We have a clear strategic plan to become the highest performing and most respected Energy & Infrastructure recruitment firms in Asia, then globally. Our short-term aim is to grow to 20+ people in our Singapore office over the coming 12 months, after which point we would like to replicate the business model to cover the Americas and the Middle East by setting up various international offices. This will be done through developing and empowering the very best recruiters in the industry to become market leaders in their specialist areas.

The Role: Senior Recruitment Consultant

The **Senior Recruitment Consultant** will work closely with the Business Directors to establish, build and grow a **Technology Recruitment desk with a Global remit**. We are looking for someone who has the desire to see how far they can push themselves outside of the traditional recruitment career path, with a development plan to a Senior Management position in future. For NextWave's high achievers there are opportunities to build recruitment teams and align with Senior Management through equity and profit share in the business.

The Senior Recruitment Consultant's Role:

- Grow the NextWave Company Brand and establish your personal brand as a market leading consultant in the Technology Sector.
- Strategy to build a successful desk with the view to further growing a team of Technology Consultants to support individual sector specialisms.
- Establish and grow a strong network of the Industry's top Technology professionals
- Develop and nurture a wide client base of Technology Companies across multiple disciplines with a global remit.
- Through working with Senior Management, you will formulate and execute a structured business development strategy.
- International travel with face to face client meetings to develop deeper relationships with clients and candidates.

Your Profile:

- Entrepreneurially minded and keen to build a micro business
- Hard working and driven to make their mark on the Technology Sector
- Motivated to achieve above and beyond the competition in results and earnings
- Confident, humble, resilient and an ability to think outside the box
- Nimble with an ability to spot opportunities and move quickly to capitalise on them.
- A background in recruitment is desired, but not essential.
- "Work hard, play hard" attitude

NextWave Partners offers:

- Competitive remuneration for local or international professionals
- Formal training and development program
- A fast-tracked career path to Senior Management if successful
- International travel opportunities
- A strategic and entrepreneurial working environment

Application

Please send your **CV** and **cover letter**, together with your **contact details** in PDF or MS Word format to info@next-wavepartners.com, addressed to **Alex Bacciarelli - Director** and **Geraldine Fok - HR Manager**.

NextWave Partners LinkedIn: <https://www.linkedin.com/company/nextwave-partners/>

